

Flock Safety + KY - Elsmere PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
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Quote Number: Q-210753
Expiration Date: 06/26/2026

flock safety



ORDER FORM

Customer: KY - Elsmere PD

Legal Entity Name: KY - Elsmere PD

Accounts Payable Email: wood@cityofelsmere.com

Address: 4501 Dixie Highway Elsmere, Kentucky 41018

Initial Term: 36 Months

Renewal Term: 36 Months

Payment Terms: Net 30

Billing Frequency: Annual Plan - First Year Invoiced at Signing.

Retention Period: 30 Days

Hardware and Software Products

Recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$25,000.00
Flock Safety Bundles			
Flock Safety Solar Multi-Purpose LPR and Video Fixed w/ LTE Service	Included	4	Included
Flock Safety Video Products			
Flock Safety Video Camera PTZ w/ LTE Service, fka Condor	Included	1	Included
Solar Video Camera PTZ, fka Condor	Included	2	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			
Flock Safety Professional Services			
Professional Services - Bundle Implementation Fee	\$0.00	4	\$0.00
Professional Services - Existing Infrastructure Implementation Fee	\$0.00	1	\$0.00
Video Camera Professional Services - Standard Implementation Fee	\$0.00	1	\$0.00
Professional Services - Existing Infrastructure Implementation Fee	\$0.00	1	\$0.00

Subtotal Year 1:	\$25,000.00
Annual Recurring Subtotal:	\$25,000.00
Estimated Tax:	\$0.00
Contract Total:	\$75,000.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a “Renewal Term”) unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

The Term for Flock Hardware shall commence upon first installation and validation, except that the Term for any Flock Hardware that requires self-installation shall commence upon execution of the Agreement. In the event a Customer purchases more than one type of Flock Hardware, the earliest Term start date shall control. In the event a Customer purchases software only, the Term shall commence upon execution of the Agreement.

If Customer is located in any of the state(s) listed at <https://www.flocksafety.com/legal/state-required-provisions>, the applicable state-required terms set forth therein are incorporated into the Agreement.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$25,000.00
Annual Recurring after Year 1	\$25,000.00
Contract Total	\$75,000.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$6,000.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$4,650.00

Product and Services Description

Flock Safety Platform Items	Product Description
Flock Safety Solar Multi-Purpose LPR and Video Fixed w/ LTE Service	Law enforcement grade bundled standard range license plate recognition camera and live streamed solar powerd fixed camera with 30 days of edge storage, with LTE. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required. with Vehicle Fingerprint TM technology (proprietary machine learning software) and real-time alerts for unlimited users. AC power is also available if needed.
Flock Safety Video Camera PTZ w/ LTE Service, fka Condor	Law enforcement grade live streamed PTZ camera with 30 days of edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key-no additional software or integrations required.
Solar Video Camera PTZ, fka Condor	Solar-powered PTZ camera with dual lenses.
Professional Services - Bundle Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint TM technology (proprietary machine learning software) and real-time alerts for unlimited users.
Solar Video Camera Fixed, fka Condor	Law enforcement grade live streamed Solar powered Fixed camera with 30 days edge storage. VMS included and server free. Installed and maintained by Flock Safety, turn key - no additional software or integrations required.
Professional Services - Existing Infrastructure Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment of existing vertical infrastructure location, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Video Camera Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Existing Infrastructure Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment of existing vertical infrastructure location, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the Master Services Agreement attached.

The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

Signed by:

1024FAF1F68A40F...
By: _____
Name: Dan Haley
Title: Chief Legal Officer
Date: 6/18/2026

Customer: KY - Elsmere PD

Signed by:

CDEE0D8C44254A5...
By: _____
Name: Russ Wood
Title: Chief of Police
Date: 6/18/2026
PO Number: _____



✓ Approved by Russ Woodon 06/24/2026

Flock Safety Professional Services

Statement of Work

For

KY - Elsmere PD - New Machine

Effective Date: 12.22.25

Drafted By: A. Ekberg

Est. Initial Timeline 04.04.27

Introduction & Project Summary

This Statement of Work ("SOW") is between KY - Elsmere PD ("Customer") and FlockGroup Inc ("Flock Safety"). This Statement of Work is governed by the Master Service Agreement with Flock Safety and Customer. This SOW defines the scope of the services that Flock Safety will provide to the Customer. This Statement of Work provides definitions and mutual understanding of the work to be completed.

Flock Safety will implement for [KY- Elsmere PD]:

Devices	Number
LPRs	
LPR Camera	4
Video Cameras	
Video Camera (PTZ)	1
Video Camera (Fixed)	4
Dual Lens PTZ	2

Flock Hardware Requirements



Locations designated for permitting have a longer lead time compared to installs on existing owned infrastructure, potentially increasing install time by 8+ weeks

Installation/Deployment Restrictions

LPR	Supported	Not Supported
Location		
Pointed At	Vehicle traffic	Sidewalks, dumpsters, other areas of non-vehicle traffic, intersections
Lanes	2 lanes (Up to 3 for LR)	>2 lanes
Direction of Capture	With traffic (Back plates)	Oncoming traffic (front plates)
Distance from Roadway	Standard LPR < 15 ft - < 75 mph - 2 lane Long Range LPR < 50 ft - < 100 mph - 3 lane	Anything outside of these specifications
Power		
Solar Power	Solar power availability based on solar calculation. Options include: • 65W • 100W Panel Battery: • Penguin Pack (0-3)	Selecting a power configuration with estimated downtime. External battery on single panel
Direct Power	AC Power (direct wire-in, no outlets)	Power over Ethernet (PoE)
Mount		
Mounting Location	Existing utility, light, or traffic signal poles Flock Safety standard and advanced poles Flat stone, wood, brick, and concrete surfaces	Walls (concrete or otherwise) Trees Holed signposts (image) Cars or other vehicles Barrels

LPR	Supported	Not Supported
If existing utility, light, or traffic	Side mount solar panel with 2 feet of space on the pole, facing the sun	Power install that requires alterations to the pole (drilling holes, creating an outlet, etc)
	Powered install directly wired into AC mains	Side mount solar panel where space is limited, obstructed, or too close to the ground
	Mounted 10-16 ft high on the pole	Mounted 16ft' or higher on the pole - not recommended
	Square poles - using band and buckle clamps	
Pole Location	To the right (in direction of traffic) or above traffic	Cross traffic on non-private or 2 lane road
	Cross traffic on a 1 lane, private road on a 12 ft pole higher	Cross traffic when mounted on a 6ft pole
Cameras per Pole	Up to 4 devices as long as pole, power requirements will vary / based on vendor and region	2 cameras in any other situation than those listed on the left
Mount Scenarios		
Round Pole	Supported	
Square Pole	Supported	
Fluted Pole	Supported	

Video	Fixed Video	Single Lens PTZ	Dual Lens PTZ
Location			
Placement	Fixed cameras capture vehicles and activity within the field of view where they are angled. Should consider desired field of view and zoom when determining distance from road and mounting height.	PTZ cameras have 360 degree range of movement, but need to consider the 'blind spot' created by mounting on a pole.	
Height	8-12 ft* *Can be installed higher on existing poles at Flock discretion	14-30 ft	16-30 ft

Video	Fixed Video	Single Lens PTZ	Dual Lens PTZ
Compute Box	Required The compute box is designed to be pole mounted, but please review any other desired mounting types (e.g. hard-surface mounted, etc.) with your project manager. The minimum length requirement for Tapcon screws is 1 1/4" when mounting to hard surfaces.		Not required
Power			
Solar Power	Solar power availability based on solar calculation. Panel options include: • 65 W • 100 W Battery, 12V 100Ah Power module (1-3)		

Video	Fixed Video	Single Lens PTZ	Dual Lens PTZ
Direct/AC Power	Flock will provide and mount the necessary hardware based on the existing pole type that a qualified electrician can connect to AC power. Flock is unable to make any AC connections or boreholes in any material other than dirt, grass, loose gravel. Electrical work requiring a licensed electrician and associated costs, not included in the scope. The customer is responsible for both ensuring the pole has continuous AC power and acquiring an electrician and ensuring that the cable to power, unless used Flock provided electrical service.		

Video	Fixed Video	Single Lens PTZ	Dual Lens PTZ
Flock Electrical Connection Services	Flock offers electrical connection services on the most common installation types. Power Tap Adapter - Pulling power from a street light power tap. This is our preferred option as it's plugging into an existing socket. Aerial Hookup - Tapping into distribution lines from the utility. In-Pole Power - Tapping into existing power lines inside the pole. Underground Power - Pulling power underground through a traffic signal cabinet through conduit to a pole.		

Mount Solutions	Fixed Video	Single Lens PTZ	Dual Lens PTZ
Flock Mounts			
Standard and Advanced Mounts	Supported	Advanced only	Advanced only
Mounting Poles and Structures			
Round Pole	Supported	Supported	Supported
Square Pole	Supported	Supported	Supported
Fluted Pole	Supported	Supported	Supported
Building / Masonry Surface Mount	Supported	Supported	Supported
Horizontal Mount / Horizontal Mast	Supported	Supported	In Development
Corner Mount	Supported	Supported	In Development
Building Overhang / Gooseneck Mount	Not Supported	Supported	In Development

Mount Scenario	Fixed Video	Single Lens PTZ	Dual Lens PTZ
Pendant Mount	Not Supported	Not Supported	Not Supported
Flock Speed Trailers	Not Supported	Not Supported	Not Supported
If a mounting option is listed as "In Development", please talk to your Solutions Engineer for more details. Any other mounting option not listed above is up for review and discretion of the Flock Safety product team.			

Location Approvals

P#006 WoodsidePark

Location Name	Device Type	Approvals	Important Notices
C#006 Woodside Park	Video Camera (PTZ)	✓ Approved	- Customer AC Power Required - Private Property Permits Required

P#003 Garvey Ave@ Fuchs Rd

Location Name	Device Type	Approvals	Important Notices
C#003 Garvey Ave @ Fuchs Rd	Video Camera (Fixed)	✓ Approved	None
F#003 Garvey Ave @ Fuchs Rd - SB	LPR Camera	✓ Approved	None

These locations have been planned as a bundle.

P#004 Industrial Rd @ Turkeyfoot Rd

Location Name	Device Type	Approvals	Important Notices
C#004 Industrial Rd @ Turkeyfoot Rd	Video Camera (Fixed)	✓ Approved	None

P#004 Industrial Rd @ Turkeyfoot Rd

Location Name	Device Type	Approvals	Important Notices
F#004 Industrial Rd @ Turkeyfoot Rd - WB	LPR Camera	✓ Approved	None

These locations have been planned as a bundle.

P#002 Dixie Hwy @ Eastern Ave - EB

Location Name	Device Type	Approvals	Important Notices
F#002 Dixie Hwy @ Eastern Ave - EB	LPR Camera	✓ Approved	None
C#002 Dixie Hwy @ Eastern Ave	Video Camera (Fixed)	✓ Approved	None

These locations have been planned as a bundle.

P#001 Dixie Hwy @ Garvey Ave

Location Name	Device Type	Approvals	Important Notices
F#001 Dixie Hwy @ Garvey Ave - SB	LPR Camera	✓ Approved	• Private Property Permits Required
C#001 Dixie Hwy @ Garvey Ave	Video Camera (Fixed)	✓ Approved	• Private Property Permits Required

These locations have been planned as a bundle.

Location Name	Device Type	Approvals	Important Notices
PTZ#002 Capitol Ave @ Galvin Ave	Dual Lens PTZ	✓ Approved	• Private Property Permits Required

Location Name	Device Type	Approvals	Important Notices
PTZ#001 Garvey Ave @ New Buffington Rd	Dual Lens PTZ	✓ Approved	None

Implementation Timeline



~41 Weeks of Expected Timeline

This is the estimated customer project timeline after all permits are issued.

Hardware Timeline (90 Day Summary)

Permitting timelines can vary significantly depending on the type of installation, the specific requirements of the local jurisdiction and the review timelines involved. When multiple authorities have jurisdiction, the process may take longer. In particular, installations involving attachments to utility poles often extend the approval period by an additional 3 to 6 months. When customer signatures are required on permitting documents, prompt return of these documents to Flock Safety can help expedite the overall permitting process. Once permits are issued, Flock Hardware is typically installed within 5 weeks.

In certain jurisdictions, there are SLA's >1 year (i.e. DOT). This will depend on permit issuance durations which are the primary variable to increase in timeline. Installations that do not require permitting or private property will decrease required time significantly.

Private Property Permissions

By checking this, I've read and agree to work with Flock to either find alternative locations or accept Flex cameras for LPR devices if installation is delayed beyond 90 days due to private property access issues.

Name	Number of Locations	Signature Status
ELSMERE CITY OF	2	⚠ Signed document submitted within 90 days of SOW completion.
Star Bank Na Ky Trustee	3	⚠ Signed document submitted within 90 days of SOW completion.
Erlanger Elsmere Board Of Education	1	⚠ Signed document submitted within 90 days of SOW completion.

Field Solution Type

Field Solution	In Scope
FlockOS	✓
Video Integration	✗
Gateway	✗
Software, CAD & Related Integrations	✗
Flock911	✗
Nova	✗
Aviation	✗
Hardware	✓
Software Add-Ons	✗

FlockOS

FlockOS Tier

Starter

TPM Assignment & Project Kickoff Timing

Assignment of a Technical Project Manager (TPM) is dependent on current team capacity and workload. Project kickoffs may occur anywhere from 2 to 8 weeks following contract signature and completion of all required sales deliverables. Exact timelines will be communicated once the project has been accepted by the implementation team.

Project Dependencies

The timeline and overall progress of this project are highly dependent on active customer IT engagement and the timely completion of all customer-assigned action items. Delays in response times, access provisioning, system configuration, or other customer responsibilities may impact the delivery schedule and overall project milestones.